

©WINNING RESEARCH FUNDING: GETTING STARTED

Aim: to equip participants with the skills and knowledge to write effective and readable Funding Applications.

Objectives:

By the end of the course participants will have:

- Identified key techniques for effective writing
- Understood the Funding Application system and the expectations of Funders and Reviewers
- Understood the key criteria for preparing a structured Application
- Reviewed some case studies
- Received some guidelines on managing rejection

Programme 9.30am to 4.45 pm

- Introductions and objectives.
- The 'Right Approach': why am I writing? Who am I writing for? Key skills for communicating your case.
- The Funding Application Process: choosing your target body; understanding the brief; satisfying the funding committee and the expert reviewer.
- Coffee 10.45-11.00
- Research and Innovation Services–RIS Guest Speaker.
- The Funding Review Panel
- Dragon's Den – Q&A with Expert Review Panel Members
- Lunch (and networking with Reviewers).
- Structuring your Funding Application – key criteria.
- Dealing with Rejection: rejection rates; some common reasons for failure; limiting the damage.
- Tea 3.00-3.15
- Funding Applications: some case studies
- Evaluation and Close

Number:	12 maximum
Duration:	1 day, 9.30am to 4.45pm
Style:	Input, discussion and case studies
Suitable for:	Individuals new to the business of winning research funding

WINNING RESEARCH FUNDING – BIOSCIENCES, Dundee University– course descriptor

A day of input, information and hints and tips, targeted at individuals with limited experience of writing Funding Applications. The course offers the chance to learn from a senior scientist with significant experience in writing Applications; from a professional communicator, skilled in the techniques of presenting information persuasively; from successful early-career grant applicants; and from the "Dragons"- senior academics and researchers who sit on Grant Awarding Panels.